

ANELLO MEDICAL WRITING SERVICES, LLC

Writing/Editing Projects & Publications by Mike Anello

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Overview of Portfolio

- There are more than 150 projects and publications listed in this portfolio. Please note that the type of service provided for each of these projects and publications varies considerably.
- Among the entries beginning with "Anello, Mike," I am the actual author responsible for research and/or writing.
- The remaining entries are authored by someone else. Among these projects or publications, I provided a wide spectrum of services:

Services

Edit document for: (1) Proper use of medical, technical, or business nomenclature, correct spelling/grammar
(2) Formatting of references
(3) Logical flow, clarity, consistent use of terminology, thorough treatment of topic
(4) Proper use of English for international clients

Research services: (1) Literature search (PubMed, etc.)
(2) Reference cataloging

Writing services: (1) Create outline and logical flow from client vision or outline
(2) Create content based on literature search or publications provided by client
(3) Create majority of content with guidance from author
(4) Create additional content for partially completed document

Special note:

I do not provide 'ghost writing' services, which implies that I carry out all aspects and responsibilities of writing so that someone else is named as an author.

My services always require oversight, revision, and guidance by an author, medical director, or team of medical professionals.

The publications listed are for portfolio display only and are not intended as a "publication."

Manuscripts / Chapters

1. Burgess, Cheryl. Chapter 70 — Cosmetic Products. In: Kelly and Taylor (Ed.). *Dermatology for Skin of Color*. Columbus, OH: McGraw-Hill; 2009. Provided writing/editing assistance.
2. Burgess, Cheryl. Soft tissue augmentation in skin of color: market growth, available fillers, and successful techniques. *J Drugs Dermatol*. 2007 Jan;6(1):51-5. Provided writing/editing assistance.
3. Burgess, Cheryl. Principles of soft tissue augmentation for the aging face. *Clin Interv Aging*. 2006;1(4):349-355. Provided writing/editing assistance.
4. Burgess C, Quiroga R, and Bourelly P. Successful treatment of folliculitis decalvans, acne keloidalis nuchae, and follicular degeneration syndrome using oral rifampicin/cephalexin. Provided assistance with overhaul rewrite and developing additional content. *Journal of the American Academy of Dermatology*. 2005; 52 (2) : 233-239.
5. Burgess C, Quiroga R, and Rafaela M. The use of poly lactic acid (New-Fill) for the treatment of facial lipodystrophy in HIV/AIDS patients. *J Am Acad Dermatol*. 2005; 52:233-9. Provided assistance for overhaul rewrite and development of additional content.
6. Burgess, Cheryl. Chapter 5 — Botulinum Toxin. In: Burgess, Cheryl (Ed.). *Cosmetic Dermatology*. New York, NY: Springer Berlin Heidelberg; 2005. Provided writing/editing assistance.
7. Burgess, Cheryl. Chapter — 6 Soft Tissue Augmentation. In: Burgess, Cheryl (Ed.). *Cosmetic Dermatology*. New York, NY: Springer Berlin Heidelberg; 2005. Provided writing/editing assistance.
8. Burgess, Cheryl. Textbook Chapter: Soft Tissue Procedures for the African-African American Patient. In: aesthetic rejuvenation in clinical practice. Provided writing/editing services (In Press- 2010).
9. Burgess, Cheryl. Textbook Chapter: Skin Diseases in Ethnic Skin. In: Sauers Textbook on Skin of Color. (Provided writing/editing services (In Press- 2010).
10. Burgess, Cheryl. Textbook Chapter: Poly-L-lactic Acid. In: Cosmetic Bootcamp Primer (In Press- 2010).
11. Burgess, Cheryl. Dermal Fillers in Skin of Color. Springer Textbook on Skin of Color (In Press- 2010).
12. Marcus, Norman. Muscle pain detection and treatment. *Pain Medicine* (In Submission). Assistance with editing.
13. Plenary Proceedings of the 24th Annual Meeting of the American Academy of Pain Medicine. Provided substantial writing/editing services for proceedings and CME questions (2008).
14. Marie Leiner, Ana Arroyave, Oscar Blanc, Gilbert Handal. The impact of public or private schools on smoking prevalence among adolescents in 2 countries. *J Sch Health*. 2008 Apr;78 (4):187-8.
15. Marie Leiner, Irma Medina, Sumanth R Tondapu, Gilbert Handal. Smoking status of adolescents in 2 countries and the impact of the smoking status of mother, father, grandparents, and siblings. *J Sch Health*. 2008 Mar ;78 (3):129-30.
16. Marie Leiner, Gilbert Handal. Unconventional Solution: A Marketing Approach to Solving Health Literacy Disparities. *Pediatrics*. 2007 Nov ;120 (5):1218-1219.
17. Eduardo Rosas-Blum, Pratibha Shirsat, Marie Leiner. Communicating genetic information: a difficult challenge for future pediatricians. *BMC Med Educ*. 2007 Jun 18;7 (1):17.
18. Marie Leiner, Blanca Garcia, Gilbert Handal. Total recall. Improve consumer satisfaction and recall of healthcare information with social learning theory. *Mark Health Serv*. 2007 ;27 (1):29-33.

Manuscripts / Chapters (Continued)

19. Marie Leiner, Hazel Villa, Namrata Singh, Irma Medina, Pratibha Shirsat. Pregnant Teenagers and Teenage Mothers: How Much They Really Know About the Risks to Children's Health Associated With Smoking During and After Pregnancy? *J Sch Health*. 2007 Mar ;77 (3):101-2.
20. Schauss, A.G. Merkel D.J., Glaza S.M., Sorenson S.R. Acute and subchronic oral toxicity studies in rats of a hydrolyzed chicken sternal cartilage preparation. *Food Chem Toxicol*. 2007 February;45(2):315-321. Provided writing assistance.
21. Tanghetti, Emil. The importance of the vehicle in protecting the skin barrier and maximizing the benefits of acne therapy. *Skin & Aging*. August 2005: 74-77.
22. Cooke C and Reynolds. Gender differences in the treatment of dyslipidemia in patients with high risk factors for coronary artery disease. 2005. Provided editing services.
23. Prostate-specific antigen response as a surrogate endpoint for overall survival in advanced prostate cancer. *The American Journal of Oncology Review* (2005). Provided writing assistance.
24. Cerefolin for treatment of elevated homocysteine. Provided writing/editing assistance for this manuscript. Prepared for PamLab (2008).
25. "Unified Image Repository in Service Oriented Architecture -- The Race to the Starting Line." Provided writing and editing services for this 18-page white paper. Prepared for Marshfield Clinic (2008).
26. Six Sigma process for improvement of health care delivery. Provided writing assistance for 11 manuscripts, which described programs for process improvement at Froedtert Hospital, Milwaukee. (2005-2006).

Manuscripts:

- Overview of Six Sigma process in healthcare
 - Surgical tools inventory
 - Hypoglycemia safety net protocol
 - Insulin infusion protocol
 - Sliding scale insulin protocol
 - Safe use of anticoagulants
 - Cardiac telemetry alarms
 - Documentation and reporting of radiology reports
 - Reducing pharmaceutical turnaround times
 - Improving access to outpatient diabetes care
 - Reducing waiting time in registration
27. Intravenous iron therapy in perisurgery as an alternative to red blood cell transfusions. Online at [Http://www.irontherapy.org](http://www.irontherapy.org). Provided writing assistance. LMS Group (2006).
 28. Giuliano K, Elliot S, and Scott S. The Clinical Use of Two New Generation SpO2 Devices for Critically Ill Patients with Sepsis. Presented at the 2005 American Association of Critical Care Nurses Conference, New Orleans, LA, May7-15, 2005. Provided writing assistance.
 29. Nursing Assistant Textbook. Responsible for first-round edits, including extensive rewrites, reorganization, and rewriting review questions. Chapters: HIV/AIDS Patients; Dementia and the Elderly; Caring for Developmentally Disabled Patients; Caring for People with Cancer; Caring for the Mentally Ill. Published by Lippincott, Williams, and Wilkins: Philadelphia. 2004.

Manuscripts / Chapters (Continued)

30. Anello M, Rice W, Wilson R, and Gabor G. "Racial and Ethnic Disparities in Immunization Initiative (READII): Community Plan for Milwaukee, Wisconsin 2002-2004." Funding Grant from the Centers for Disease Control and Prevention. Consultation, research, and writing. Published by the City of Milwaukee Department of Health. 2003. 77 Pages.
31. Executive Summary for FDA Medical Device Submission. Breast cancer screening technology. Responsible for editing. Mirabel Medical Systems, Inc. 2006.
32. HIV therapy: strategies for lifetime success. Responsible for assistance with writing and editing. Provided writing assistance for Ingenix Medical Education. 2003.
33. Retajczyk C, Ciu L, Phibbs R, and Phibbs C. The effect of adding congenital anomalies to the Score for Neonatal Acute Physiology (SNAP) on predicting neonatal mortality. Provided writing/editing assistance (2003).
34. Jarup L. Cadmium overload and toxicity. *Nephrol Dial Transplant* (2002) 17 [Suppl 2]: 35-39. Provided assistance for reporting on roundtable conference and assembling this manuscript from the discussion transcripts.
35. Vanholder R. The role of trace elements in uraemic toxicity. *Nephrol Dial Transplant* (2002) 17 [Suppl 2]: 2-8. Provided assistance for reporting on roundtable conference and assembling this manuscript from the discussion transcripts.
36. Brown, AJ. Therapeutic uses of vitamin D analogues. *Am J Kidney Dis* (2001) (38)5 [Suppl]: S3-S19. Provided assistance with additional research and writing.
37. Cohen-Solal, M. Strontium overload and toxicity: impact on renal osteodystrophy. *Nephrol Dial Transplant* (2002) 17 [Suppl 2]: 30-34. Provided assistance with reporting on roundtable conference and assembling this manuscript from the discussion transcripts.
38. Chapman KA, Gunderson SI, Anello M, Wells RD, Burgess RR. Bacteriophage T7 late promoters with point mutations: quantitative footprinting and in vivo expression. *Nucleic Acids Res* 1988 May 25;16(10):4511-24. Conducted in vivo research and wrote the respective sections of the manuscript.
39. Smeltzer & Bare: Brunner & Suddarth's Textbook of Medical-Surgical Nursing. 11th Edition. Responsible for editing, coding, and proofreading (December 2006)
40. "Disease Prevention and Treatment." Fifth Edition. By Life Extension. I wrote a protocol for Mechanisms of Skin Aging and for non-traditional treatment of Amyotrophic Lateral Sclerosis. 2005
41. Nurses Quick Check: Skills. Responsible for first-round edits, including formatting decisions, for this new textbook in the Springhouse "Nurses Quick Check" book series. 2005
42. Nursing Drug Handbook 2003. 23rd Edition. Philadelphia: Springhouse Publishing Co. Responsible for editing and format coding.
43. Nursing Drug Handbook 2004. 24th Edition. Philadelphia: Springhouse Publishing Co. Responsible for editing and format coding.
44. Nursing Drug Handbook 2005. 25th Edition. Philadelphia: Springhouse Publishing Co. Responsible for editing and format coding.
45. Insulin Infusion Protocols for Critical Care Patients. Anonymous.

Product Support

46. ICU Medical Product Support White Paper: Needlefree Connector (2009) Responsible for rewrite.
47. Learning System for Pharmaceutical Detailing. Wrote module and questions on Lotrel. Novartis. 2006.
48. Loprox Shampoo Backgrounder." Writing Assistance. Preparing a 100-page backgrounder with review questions; written for training clinicians and account executives. Prepared for Medicis and The Gessert Group. February 2003.
49. Dynacin (Minocycline HCl Tablets, USP). Writing Assistance. Preparing a 50-page background binder; written for training clinicians and sales executives. Prepared for Medicis and The Gessert Group. February 2003.
50. "Recommended Guidelines for Sanitizing PC Tablets used in Medical Environments." Responsible for research and writing of this Microsoft training document. (2004).
51. "Abbott Prefilled Flush Syringes." Four-page color brochure. Writing Assistance. Responsible for content and concept. Produced by Abbott Laboratories & Renquist Associates. April 2003.
52. Proxis Embolic Protection System. Eight-page reference guide. Provided writing. Tripleink Agency. April 2006.
53. Proxis Embolic Protection System. Wall chart reference guide. Provided writing. Tripleink Agency. April 2006.

Periodicals

54. Anemia Alert. Monthly PDF Newsletter of the National Anemia Action Counsel. Available online at <http://www.anemia.org>. Responsible for summarizing articles regarding anemia from various peer-reviewed journals (2006-2009).
55. Anello, Mike. "Clinical Trial Outsourcing: Why China." Published by Jameson Publishing. *Life Science Leader* February 2009. Responsible for research, interviews, and writing.
56. Anello, Mike. "Electronic Signatures." Published by Jameson Publishing. *Life Science Leader* March 2009. Responsible for research, interviews, and writing.
57. Anello, Mike. "CRO Roundtable Discussion." Published by Jameson Publishing. *Life Science Leader* May 2009. Responsible for research, interviews, and writing.
58. Anello, Mike. "Turkish towns provide genetic link to malignant mesothelioma." Published by PRR, Inc. Melville. From the 2001 University of Chicago Conference on Mesothelioma. *Oncology News International* Volume 10 No. 6. June 2001. Page 9. Responsible for on-site conference reporting, follow-up interviews, writing, and editing.
59. Anello, Mike. "SV40 vaccine shows promise in mesothelioma." Published by PRR, Inc. Melville. From the 2001 University of Chicago Conference on Mesothelioma. *Oncology News International* Volume 10 No. 6. June 2001. Page 9. Responsible for on-site conference reporting, follow-up interviews, writing, and editing.
60. Anello, Mike. "Consensus growing for SV40 role in some mesotheliomas." Published by PRR, Inc. Melville. From the 2001 University of Chicago Conference on Mesothelioma. *Oncology News International* Volume 10 No. 7. July 2001. Page 31, 44. Responsible for on-site conference reporting, follow-up interviews, writing, and editing.
61. Anello, Mike. "Electronic records: FDA using audit trails to detect OOS, other violations." From the American Society for Quality's Biomedical Focus Conference, Minneapolis. July 2001. *Validation Times* Published by Washington Information Source: Washington DC. August 2001. Volume 3 No. 8. Page 1, 4. Responsible for on-site conference reporting, follow-up interviews, writing, and editing.

Periodicals (continued)

62. Anello, Mike. "Cleaning validation: Look at worst-case cleaning conditions; more focus seen on reusable devices." From the American Society for Quality's Biomedical Focus Conference, Minneapolis. July 2001. *Validation Times* Published by Washington Information Source: Washington DC. August 2001. Volume 3 No. 8. Page 5-6. Responsible for on-site conference reporting, follow-up interviews, writing, and editing.
63. Anello, Mike. "Sterilization: Review guidance for all industries before changing systems." From the American Society for Quality's Biomedical Focus Conference, Minneapolis. July 2001. *Validation Times* Published by Washington Information Source: Washington DC. August 2001. Volume 3 No. 8. Page 6 -7. Responsible for on-site conference reporting, follow-up interviews, writing, and editing.
64. Anello, Mike. "Lack of drug sterility 483 cites up since 1999—device 483s, CAPA citations up markedly." From the American Society for Quality's Biomedical Focus Conference, Minneapolis. July 2001. *Food and Drug Inspection Monitor* Published by Washington Information Source: Washington DC. August 2001. Volume 6 No. 8. Page 6 -7. Responsible for on-site conference reporting, follow-up interviews, writing, and editing.
65. Anello, Mike. "Will Custom LASIK boost growth? Analysts say yes, but also view emerging technologies and favorable demographics as growth generators." Writing Assistance. *OptiStock MarketWatch* September 2003.
66. Anello, Mike. Testing of infant's bodily fluids for controlled substances: Comparison of state policies. Independent research findings. *Bioethics Bulletin* Published by the Medical College of Wisconsin. Spring 1995; Volume 8, No. 1: Page 7-11.
67. Anello, Mike. "Medical College of Wisconsin receives funding to expand health care access to underserved youth." Press Release: Medical College of Wisconsin Community News. 2002.
68. The Seventh European Conference on Clinical Aspects and Treatment of HIV-Infection. *HIV Today* (3) 3 October 29, 1999. A physician newsletter written on location in Lisbon, Portugal. Writing Assistance. Responsible for on-site conference reporting, follow-up interviews, writing, and editing.
69. Anello, Mike. "Cross-Cultural Bioethics: Beliefs, Customs, and Traditions That Contribute to End-of-Life Decisions." Manuscript, poster presentation, and handbook of independent research findings. Center for the Study of Bioethics. 1995.
70. Anello, Mike. "eHealth: Healing an Industry." Carol Stream: Specialty Publishing Company. Research and writing of article describing Internet capabilities in the health care industry *E-Com Magazine: The true Internet magazine for business visionaries* March 2001. Located at <http://www.e-commag.com>.
71. Amyotrophic Lateral Sclerosis. Written for Life Extension. Available at <http://www.lef.org>. 2006.
72. Skin Aging. Written for Life Extension. Available at <http://www.lef.org>. 2005.
73. Anello, Mike. "Successful travels: Medical writers face additional challenges when traveling internationally." *Lakeshore Connection* Published by the Wisconsin Chapter of the Society for Technical Communication. June 2002. Page 3,7.
74. Anello, Mike. "Nearly 50 Years after Development of the Polio Vaccine, SV40 Contamination Continues to be a Growing Controversy." August 2001.

Medical Education/Marketing/CME

75. Thompson I. Chemoprevention of prostate cancer. *Urologic Oncology: Seminars and Original Investigations*. July/August 2004; 22(4):321-376. Proceedings from the conference held on March 5, 2004. Assisted with assembling content, editing articles, and writing CME questions.
76. Hepatitis C White Paper for CME credit. Provided writing and editing assistance. *Advanced Studies in Medicine*. 2006.
77. "Hormones Play a Significant Role in Prostate Cancer." "Extending Survival in Prostate Cancer: Zoladex." "Casodex: Part of Complete Androgen Blockade (CAB) for Extending Survival in Prostate Cancer." Prepared for AstraZeneca Pharmaceuticals. Responsible for educational concept, content, and review questions. 2003.
78. "Facts about Hypertension: Prescribing Trends Overlook Blood Pressure Variations through A 24-hour Period." "Efficacy and Safety of Cardizem LA in Moderate-to-Severe Hypertension." "Cardizem LA: Engineered for around-the-clock Blood Pressure Control." Prepared for Biovail Pharmaceuticals. Responsible for educational concept, content, and review questions. 2003.
79. "Protopic — The First Nonsteroid Topical Immunomodulator for Treatment of Atopic Dermatitis." "Safety and Efficacy of Protopic — Summary." "Prevalence of Skin Burning and Pruritus Decreases with Continued use of Protopic (Tacrolimus)." Prepared for Fujizawa Corporation. Responsible for educational concept, content, and review questions. 2002.
80. "The Facts about Generic Drugs: Proven Efficacy, Safety, and Cost Savings." "Generic Medications for Antihypertensive Therapy." "Medco Health Provides Significant Savings with Generic Antihypertensives." Prepared for Medco Health. Responsible for educational concept, content, and review questions. 2002.

Multimedia

81. Anello, Mike. Critical Care Transport in Neonatology and Pediatrics. Responsible for structure, writing, and graphics development. Prepared for Chris Retajczyk M.D., California Pacific Medical Center. PowerPoint Presentation. 2004.
82. "Raymedica Prosthetic Disc Nucleus Device." Interactive multimedia educational/marketing CD-ROM. Writing Assistance. Responsible for concept, content, and graphics suggestions. Produced for Raymedica, Inc. July 2002.
83. Mechanism of Glucose Metabolism. Wrote a 4-minute education/marketing script for CD-ROM animation. Novartis. 2005.
84. Xolair: Mechanism of Action. Wrote a 4-minute education/marketing script for CD-ROM animation. Novartis. 2005.
85. Gleevec and Nilotinib: Wrote two 4-minute education/marketing scripts for CD-ROM animation. Novartis. 2006.
86. New anticoagulants: Wrote three 2-minute education/marketing scripts for CD-ROM animation. Portola. 2006.
87. Diabetes and Cardiovascular Disease. Prepared slides for promotion. Evolution Medical Communications. 2006
88. Onychomycosis. Online Disease Monograph. Prepared for Physicians Decisions. 2000.
89. Online Drug Information Database. Praxis Press. Responsible for writing and editing of 40 drug records. Formerly available at <http://praxis.md>. 2000.

Vitamin/Mineral Supplements – White Papers/Marketing Documents

90. "Acidophilus White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
91. "Ascorbic Acid White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
92. "Bentonite White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
93. "Bifidobacterium White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
94. "Carrot White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
95. "Chlorophyll White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
96. "Dicalcium Phosphate White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
97. "Essential and Non-Essential Amino Acids White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
98. "Hyaluronidase White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
99. "Melatonin White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
100. "Okra Powder White Paper." Two-page white paper concentrating on nutritional value of supplement. Writing Assistance. Responsible for research and writing. Prepared for Standard Process, Inc. 2000
101. "Peas White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
102. "Phosphatase White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
103. "Rice Bran White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
104. "Tillandsia Usenoides White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
105. "Veal Bone White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
106. "Vitamin D White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
107. "Vitamin E White Paper." Responsible for research and writing. Prepared for Standard Process, Inc. 2000.
108. "How Adrenal, Desiccated Keeps You Healthy." Adrenal, Desiccated No. 0850. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
109. "Albaplex® Contains Glandulars, Phytochemicals, Vitamins, And Minerals To Support Proper Kidney, Cardiovascular, And Cellular Function." Albaplex® No. 0900/0925. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
110. "Betacol® Provides Betaine, Vitamin B6, Niacin, And Various Phytochemicals To Promote Healthy Liver, Cardiovascular, and Cellular Function." Betacol® No. 1375. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
111. "Betaine Hydrochloride Provides Acidifying Agents To Help Maintain Healthy Gastrointestinal Function." Betaine Hydrochloride No. 1515. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.

Vitamin/Mineral Supplements (Continued)

112. "Bio-Dent® Provides Calcium, Phosphorous, Potassium, Manganese, Veal Bone And Carrot Root To Help Maintain Healthy Skeletal And Cellular Function." Bio-Dent® No. 1585/1590/1600. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
113. "Cal-Ma Plus Combines Bovine Parathyroid Gland, Magnesium, And Calcium To Help Support Endocrine, Cellular, And Metabolic Functions." Cal-Ma Plus No. 1980/1985. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
114. "Cataplex A-F Betafood® Contains Fat-Metabolizing Agents That Promote Healthy Liver Function, Including Vitamin A, Vitamin B6, Vitamin F, And Betaine." Cataplex A-F Betafood® No. 0775/0825. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
115. "B₆-Niacinamide Contains Vitamin B₆, Niacinamide, And Trace Minerals To Support Protein Metabolism, Cellular Function, And Cardiovascular Health." B₆-Niacinamide No. 1275/1280. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
116. "Cataplex® A Contains Several Vitamins, Minerals, And Fatty Acids From Carrot Root And Rice Bran Extract To Maintain Healthy Cardiovascular, Immune, Gastrointestinal, And Cellular Functions." Cataplex® A No. 0500. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
117. "Cataplex® A-C Contains Several Vitamin Complexes, Carrot Root, And Veal Bone To Support Immune And Hematopoietic Functions, And Maintain Healthy Epithelial And Connective Tissues." Cataplex® A-C No. 0575. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
118. "Cataplex® B12 Contains Vitamin B12, Calcium, Ascorbic Acid, And Carrot Root To Help Maintain Healthy Nervous, Hematological, Skeletal, And Cellular Functions." Cataplex® B12 No. 1325. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
119. "Cataplex® C Contains Calcium, Phosphorous, Potassium, Manganese, Veal Bone And Carrot Root To Help Maintain Healthy Immune, Cardiovascular, Musculoskeletal, And Cellular Function." Cataplex® C No. 1650. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
120. "Cataplex® D Contains Vitamin D Complex, Vitamin A, And Calcium To Support Bone And Cardiovascular Tissue And Increase Availability of Calcium." Cataplex® D No. 3400. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
121. "Cataplex E2 Combines Vitamin E With Selenium To Provide Powerful Antioxidant Protection." Cataplex E2 No. 3850/3855. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
122. "Cataplex® GTF Contains Chromium, Niacin, Potassium, And Vitamins C And A To Help Maintain Healthy Cellular And Cardiovascular Functions." Cataplex® GTF No. 4675. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
123. "Chlorophyll Complex Ointment Contains Chlorophyll And *Tillandsia usenoides* To Help Maintain Healthy Skin And To Provide Support For Cellular And Immune Function." Chlorophyll Complex Ointment No. 2340. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
124. "Diaplex® Combines Biologically Active Chromium With A Variety Of Minerals And Vitamins To Facilitate Pancreas Function And Help Support Healthy Cellular And Cardiovascular Functions." Diaplex® No. 3525/3550. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.

Vitamin/Mineral Supplements (Continued)

125. "Gastrex Contains Phytochemicals, Vitamins, and Minerals, Provided By Okra Powder, Chlorophyll, Bentonite And Anise Powder, To Support Digestion." Gastrex™ No. 4600. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
126. "Iodomere® Contains Iodine, Echinacea, And Carrot Root To Help Maintain Healthy Thyroid, Immune, And Cellular Function." Iodomere® No. 5020. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
127. "Lact-Enz® Combines Normal Intestinal Flora With Digestive Enzymes To Facilitate Metabolism And Support Cellular And Immune Functions." Lact-Enz® No. 5125/5135. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
128. "Magnesium Lactate Contains Magnesium And Calcium To Help Facilitate Cellular And Metabolic Functions." Magnesium Lactate No. 5425. Writing Assistance. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
129. "Neuroplex contains bovine brain tissues, vitamins, minerals, and co-enzymes to maintain healthy function of the nervous and endocrine systems." Neuroplex No. 5850. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
130. "Nutrimere® Supports Protein Metabolism And Cellular Activities By Providing Protein, Amino Acids, Trace Minerals, And Vitamins ." Nutrimere® No. 6000. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
131. "Okra Pepsin E3 Contains Okra, Vitamin E3, And Allantoin To Provide Bowel-Cleansing Action And Tissue-Healing Properties." Okra Pepsin E3 No. 6080/6085. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
132. "Prost-X Contains Acids, Enzymes, And Hormone Precursors From Bovine Prostate Gland To Maintain The Health Of Bone, Muscle, and Nerve Tissues." Prost-X No. 7060. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.
133. "Protefood Contains Amino Acids, Metabolic Enzymes, Vitamin C, RNA And Minerals To Support Protein Metabolism, Immune Function, And Skeletal And Muscle Health." Protefood No. 7100. Sales sheet prepared for Standard Process, Inc. Responsible for research and writing. 2000.

Business and Technology Publications

134. Anello, Mike. "Industry Outlook: Enterprise assets management (EAM), addressing business processes." Specialty Publishing Company. Carol Stream. *Start Magazine* Volume 5 No. 1. December 2001. Page 54.
135. Anello, Mike. "Industry Outlook: Logistics—The logistics lowdown." Specialty Publishing Company. Carol Stream. *Start Magazine* Volume 5 No. 1. December 2001. Page 55.
136. Anello, Mike. "Making the connection: Material requirements planning (MRP)." Specialty Publishing Company. Carol Stream. *Start Magazine* Volume 4 No. 40. October 2001. Page 61-64.
137. Anello, Mike. "Feature Story: Buying into e-procurement—Supply chains." Specialty Publishing Company. Carol Stream. *Start Magazine* Volume 4 No. 36. June 2001. Page 60-67.
138. Anello, Mike. "Estimating evolution: Construction firm relies on software to ensure accuracy, efficiency." Specialty Publishing Company. Carol Stream. *ConstrucTech Magazine* Volume 4 No. 9. September 2001. Page 42-43.
139. Anello, Mike. "Lessons of a tragedy: Enterprise resource planning (ERP) system helps design firm build bombproof federal courthouse." Specialty Publishing Company. Carol Stream. *ConstrucTech Magazine* Volume 4 No. 8. August 2001. Page 36-37.
140. Anello, Mike. "Blueprints: Staples Arena scores big—Portal allows construction firm to play a solid offense." Specialty Publishing Company. Carol Stream. *ConstrucTech Magazine* Volume 3 No. 7. October 2000. Page 44-45.
141. Anello, Mike. "Fast-Track Completion: Contractor turns to Internet collaboration to speed completion of facility." Specialty Publishing Company. Carol Stream. *ConstrucTech Magazine* Volume 4 No. 2. February 2001. Page 43-44.
142. Anello, Mike. "Blueprints: Lighten the paper load—Contractor employs document-imaging system to improve payroll, accounts-payable tasks." Specialty Publishing Company. Carol Stream. *ConstrucTech Magazine* Volume 4 No. 10. October 2001. Page 36-37.
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